Mr. Charles Chikaura, Chief Executive Officer of Infrastructure Development Bank of Zimbabwe (IDBZ) has been elected chairman of the DFRC Board of Trustees. This took place at the board meeting held in Gaborone on the 8th March 2013. Mr. Thabo Thamane, the Chief Executive Officer of Citizen Entrepreneurial Development Agency (CEDA) assumed the Deputy Chairmanship of the Board.

The Chief Executive Officers of the SADC – DFIs attended a Colloquium in South Africa on the 13th – 15th March 2013 under the subject CEO’s Colloquium on Policy Environment, Stakeholder Expectation and DFI Mandate: The Central Role of the Chief Executive Officer.

The Colloquium was aimed at providing an opportunity for CEO’s to reconfigure the priorities in their roles in the context of new expectations, challenges and emerging conditions for development finance and state owned enterprises as well to provide a platform for the exchange of ideas, unique strategies and effective tactics. The Colloquium also provided participants the opportunity to impart leads to balancing, optimising and exercising trades-off while meeting the expectations of multiple stakeholders.

Ambassador Leonard Iipumbu, Chair of DFI Network and Chief Executive Officer of Agricultural Bank of Namibia (Agribank), officially opened the CEO Colloquium. He applauded the success of DFRC programmes and emphasised the need for a renewed and sustained drive for innovative capacity building at all levels of our institutions to fine-tune their skills further.

In his closing, Mr. Stuart Kufeni, The Chief Executive Officer of the SADC – DFRC thanked participants for finding time out of their busy schedule to attend the Colloquium. He further stated that as the colloquium was the first of its kind and hoped that many more such gatherings would be organised in the future.

The facilitation of the Colloquium was led by external speakers amongst them Prof. Y.R.K. Reddy, Dr. Geoffrey Heald, Mr. Patrick Chisanga and Dr. Lufeyo Banda, while CEOs of SADC DFIs also made presentations.
The aim of the programme was to enhance the knowledge and skills of the staff so that they could fully understand, develop, package and deliver project finance to clients. Knowledge acquired from this programme would result in effective execution of deals, which would consequently positively contribute to improved turnaround of project applications, better design of projects and improved performance of DFI portfolios.

The training was attended by thirty five (35) delegates from ten (10) Development Finance Institutions and five countries in the region. Countries represented were Botswana, Namibia, Seychelles, Zambia and Zimbabwe. Mr. Siyanga Malumo, the Chairman of Africana Finance and Investment, South Africa and Mr. Kiran Gihwala from the Industrial Development Corporation (IDC), South Africa resourced the programme.

Mr. Stuart Kufeni, Chief Executive Officer, SADC – DFRC welcomed the delegates, while the workshop was officially opened by Mr. Thabo Thamane, Chief Executive Officer for Citizen Entrepreneurial Development Agency (CEDA), Botswana.

Mr. Letsebe Sejoe, Chief Operations Officer for Botswana International Trade Centre (BITC) closed the workshop, and presented the certificates. He emphasised the importance of building institutional capacity as a basis for improving the performance of development finance institutions.

The Chief Executive Officer of NORSAD Finance, Mrs. Sari Nikka, led a team of NORSAD Finance Board members and senior management on a courtesy call at the DFRC. They were met by the Chief Executive Officer Mr. Stuart Kufeni, and the Programmes Manager Dr. Herrick Mpuku.

Mr. Kufeni briefed them on the structure and operations of the DFRC, as well as the significant achievements over its lifetime. Mrs. Nikka informed the meeting that NORSAD has recently been restructured, and has relocated from Zambia to Botswana. She looks forward to people cooperation between the two institutions in the future.

The Japan International Cooperation Agency in conjunction with the SADC-DFRC will be holding a “Development Finance Workshop”, in Tokyo, Japan from April 13th – 26th, 2013 for management of infrastructure-based DFIs targeted in the Survey on Development Finance for selected SADC Countries, for JICA’s Capacity Building Programme for SADC DFIs.

The objective of this workshop is to enhance targeted DFIs’ institutional and human capability to manage infrastructure finance. Towards this objective, the course would include visits to infrastructure-related organisations and lectures from DFIs and other relevant institutions/agencies in Japan. The status of development finance of Japan and Asian countries that are in a similar stage of development would also be introduced. Finally, panel discussions would be held with relevant people in order for them to confirm and relate their obtained knowledge and experience.

The workshop will run April 15 to April 26, 2013, and will be held at the Tokyo International Center of JICA in Tokyo Japan. The JICA programme of technical assistance to the SADC DFIs was announced by Mr. Tetsuya Fukunaga, TICAD representative at the Development Bank of Southern Africa (DBSA) at the 4th Chief Executive Officer’s Forum held at Kasane, Botswana in June 2012.
Progress Update on Activities and Future Plans

The Network has hosted a number of events, as well as participated at regional conferences and meetings on PPPs, going some way in achieving its mandate.

Healthcare Working Group

Based on the decision by the SADC PPP Steering Committee in September 2012, a Healthcare Working Group was created and countries that agreed to participate include Namibia, Malawi, South Africa, Angola, Tanzania and Lesotho.

The first meeting took place on December 6th and 7th, 2012 in Cape Town. The meeting was well attended with participation from PPP and health practitioners from all the countries. The Working Group was supported by experts from GIZ and the World Bank, who produced the relevant papers on policy, products and types of private sector collaboration in the provision of healthcare services and also help guide the proceedings.

Discussions were held around the healthcare PPP environment in the respective countries, the challenges they were experiencing in designing, implementing, and monitoring healthcare PPPs, and the key resource needs (skills, knowledge, expertise, systems) to initiate and scale-up health PPPs.

April Harding from the World Bank Institute provided an introduction to healthcare PPP terminology and the models that were applied internationally; key differences between health PPPs and infrastructure PPPs; how the healthcare systems context influences what kind of PPPs are likely to work, and work in the public interest (health financing, contracting practises, level of reimbursement, etc).

The Working Group also held discussions around the design of the PPP Exchange Programme to Germany next year. Following the discussions, filed experiences and country examples, the Working Group agreed on the priority areas and a work plan for the next 6 months. The priority areas agreed on were:

- **Capacity Building** – development of a concept for capacity building initiatives for the Working Group, including undertaking a content scan on existing products and elaborating on curriculum and modules.
- **Advocacy and a framework for dialogue with private sector in health PPPs** – the development of a strategy for national and regional dialogue between and within various stakeholders, including the private sector, aimed at improving knowledge in and commitment to implementing healthcare PPPs.
- **Health PPP Policy Framework** – develop a regional policy that will provide guidance to members and help create an enabling policy environment for effective implementation of PPPs in health within the region.

PPP Exchange Programme

As part of its partnership with the PPP Network, the GIZ has kindly agreed to sponsor relevant members of the Steering Committee and Working Group Healthcare to a trip to Germany to develop PPP skills in the health care sector during 2013. This programme will be developed in two phases, one of which will be of a shorter timeframe and will take the form of an exposure tour focusing on decision makers in relevant ministries such as health, finance and infrastructure. Here, participating SADC members will have to identify senior officials such as Directors General or Permanent Secretaries or their equivalent, to travel to Germany for approximately one week to have a review of relevant PPP projects and discuss policy and framework issues with a view to strengthening buy-in of similar projects in their countries.

The second phase will be developed specifically for members, or potential members of PPP Units and relevant line ministries such as health or infrastructure. A programme will be designed which will include some academic training, work with Partnerships Germany (the PPP Unit) and time seconded to a project(s) being undertaken by the private sector in health. This programme will be designed and developed by the Health Care Working Group in conjunction with the GIZ as a practical exchange of know-how and expertise. The tours will be undertaken in June and September of 2013.

Country training for Malawi

The PPP Commission, on behalf of Malawi Government, has expressed interest in the resources available under capacity building component in the SADC PPP Network programme and have formally requested for assistance in organising an in-country PPP seminar for PPP Practitioners and those that wish to have a basic knowledge. This follows the recent enactment of the PPP Act in Malawi, while the Commission has identified a glaring need for expertise amongst the local consultants, banks and other lenders and Government officials.
Meeting with SACU Delegation
SACU Delegation comprising of Dr. Joel Sentsho, Ms. Keganele Malikonngwa, Ms. Moureen Matomola and Mr. Molupe Pheko visited on 4th February, 2013. The visit was subsequent to their initial consultation last year and the team wanted to further explore and build relationship with SADC-DFRC in terms of assisting them with mobilisation of DFIs in the region into developing cross boarder bankable projects. SACU’s idea is to develop priority and come up with pilot projects in areas of dairy, meat, etc, and those cross boarder projects be in the form of value chain and within the value, member states should be able to contribute towards the value chain (find their niche in the value chain).

Meeting with JICA Team
Management met with JICA consultant’s team comprising of Mr. Tsutomu Shibata, Mr. Masato Sawaki and Ms. Miyuki Sato on 31st January, 2013 in Gaborone. The meeting provided a briefing on the status of their visits to the four (4) DFIs that are part of their diagnostic study, which are the Development Bank of Namibia, Infrastructure Bank of Zimbabwe, National Development Corporation (Tanzania) and the Tanzania Investment Bank. JICA consultants team also met with SADC Secretariat (TIFI) comprising of Dr. Lufeyo Banda and Mr. Anirood Meheelaul on the 1st February 2013 in Gaborone. The meeting discussed the developments in the SADC regional development fund, and its anticipated role in mobilising resources and financing infrastructure development in the region. The SADC officials also informed the JICA Team that the Project Preparation and Development Fund had been established and now housed at Development Bank of South Africa (DBSA), as a precursor to the Regional Development Fund.

Accreditation
The aim of the workshop was to discuss and understand the legislative imperative, the Education Training Quality Assurance (ETQA) and how far we are in terms of joint accreditation with Development Bank of Southern Africa (DBSA). The workshop was attended by six (6) members of SADC – DFRC staff. Dr. Thabang Sello Matobako from the Development Bank of Southern Africa was the resource person. Dr. Herrick Mpuku officially opened and closed the workshop. In his opening he highlighted on the purpose of undertaking the workshop. He indicated that the SADC DFIs network will derive benefits from the international accreditation and brand recognition through the BANK SETA. The DBSA and DFRC agreed to work expeditiously with the BANK SETA to complete the accreditation process.
CAPACITY BUILDING - DEVELOPMENT FINANCE

Other planned programmes for 2013/14 are:

- Programme: Development Finance Workshop
  Venue: Japan
  Date: 13 – 26 April 2013

- Programme: Corporate Governance (ADI)
  Venue: Namibia
  Date: 23 – 26 April 2013

- Programme: Due Diligence
  Venue: Zimbabwe
  Date: 20 – 24 May 2013

- Programme: Risk Management
  Venue: Zambia
  Date: 10 – 14 June 2013

- Programme: Customer Relations Management
  Venue: Namibia
  Date: 24 – 28 June 2013

Programmes for the whole financial year 2013/14 can be viewed by following the link below:


PUBLIC PRIVATE PARTNERSHIPS

- Programme: Project preparation and development and unsolicited bids training
  Venue: South Africa
  Date: 22 – 26 April 2013

- Programme: Co design of PPP dialogue with private sector
  Venue: South Africa
  Date: 11 -12 April 2013

PPP Programmes for the whole financial year 2012/13 can be viewed by following the link below:

http://www.sadcwww.sadcppppnetwork.org

http://www.sadcwww.sadcppppnetwork.org