

Programme Continues...

Day 3	
08:30 -10:15	Structuring and packaging <ul style="list-style-type: none"> • Key elements of structuring • PPP structures
10:15-10:30	Break
10:30-12:30	Introduction To Project Finance Analytical Tools: The funding mix in project Finance
12:30-13:30	Lunch
13:30-15:00	Resource Mobilisation <ul style="list-style-type: none"> • Why Mobilise Resources • To fund • To improve chances of winning a bid, project or tender
15:00-15:15	Break
15:15-16:30	<ul style="list-style-type: none"> • Marketing Strategy • Resource Mobilisation Process • Sources of funding
Day 4	
08:30 -10:15	INTEGRATED INVESTMENT APPRAISAL Alternative Investment Criteria <ul style="list-style-type: none"> • Objectives • Estimation • Debt Service Ratios
10:15-10 :30	Break
10:30-12:30	Other Key Concepts in Investment Appraisal <ul style="list-style-type: none"> • Economic Valuation & Analysis of Projects • Willingness-to-Pay • Opportunity Cost Concept
12:30-13:30	Lunch
13:30-15:00	Financial Economic Modelling: <ul style="list-style-type: none"> • The concept
15:00–15:15	Break
15:15-17:00	Financial Modelling Exercise <ul style="list-style-type: none"> • Case Study
Day 5	
08:30 -10:15	Role of the Board <ul style="list-style-type: none"> • Responsibility • Effectiveness • Recapitulation
10:15-10:30	Break
10:30-13:00	Group Reporting
13:00-13:30	CLOSING REMARKS
13:30-15:00	LUNCH



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Department:
Trade and Industry
REPUBLIC OF SOUTH AFRICA



The SADC DFRC is accredited by the Botswana
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Postal Address

Private Bag 0034
Gaborone
Botswana
Tel: +267-3191146
Fax: +267-3191147

Physical Address

Plot 54352, West Avenue,
Zambezi Towers, CBD, Tower A,
7th Floor South Wing, Gaborone
Botswana
www.sadc-dfrc.org
info@sadc-dfrc.org

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Investment Appraisal and Risk Analysis

for the Department of Trade and Industry



*Building Partnerships for Economic
Growth & Development*

4th - 8th December 2017

DTI Offices

Pretoria, **SOUTH AFRICA**

Overview

The programme is aimed at assisting participants in applying a risk management framework in the execution of their duties, while developing risk management policies, procedures and methodologies for their institutions, particularly with respect to credit risk. It will focus on the concepts, tools and techniques of credit risk management, but will also deal with aspects of market and operational risk.

The programme will also explore best practice in institutional arrangements for risk management in DFIs and related institutions.

Scope & Approach

The workshop will have a highly interactive delivery method ensuring involvement of all of the delegates. A number of practical case studies will be used to test and reinforce key learning points.

Participants

The programme will be targeted at middle to senior managers involved in credit risk assessment and management, including business and project analysts with a responsibility for risk management.

Facilitator

Mr. Siyanga Malumo has over 35 years of Project Finance Experience (mostly Infrastructure) and Capacity Building experience in Africa, Europe and North America. He is experienced in structuring, packaging and raising funds for Infrastructure Projects in Africa (for Governments, Parastatals, Private Sector, PPPs) using Corporate and Project Finance approaches. He is an expert in the area of Risk Management.

He has an MBA (Finance, Marketing), BA (Business, Economics, Law) and a Diploma (French).

Programme

Day 1	
08:30- 09:00	Registration
09:00 -10:15	Welcoming Remarks Introduction of Participants & Expectations The Concepts
10 :15-10 :30	Break
10:30-12:30	Key Elements of Investment I <ul style="list-style-type: none"> • The Stakeholders • Advisors & Roles • Basics of Project Development • Investment Structures: <ul style="list-style-type: none"> ◆ Government ◆ PPPs ◆ Private Sector
12:30-13 :30	Lunch
13 :30-15 :00	Key Elements of Investment I <ul style="list-style-type: none"> • Objectives of PPP
15:00-15:15	Break
15:15-17:00	Introduction To Project Cycle Investment decision: <ul style="list-style-type: none"> • Pre investment • Investment Phase I, II, III, IV
Day 2	
08:30 -10:15	RISK MANAGEMENT Risk Profiling <ul style="list-style-type: none"> • Risk Definition • Risk Identification • Objectives
10:15-10:30	Break
10:30-12:30	Key types of risk
12:30-13:30	Lunch
13:30- 15:00	Basics of Due Diligence <ul style="list-style-type: none"> • Definition and objectives • Key components of due diligence
15:00-15:15	Break
15:15-17:00	Types of Due Diligence <ul style="list-style-type: none"> • Financial • Economic • Human Resources • ICT Credit checks Reporting